

Enabling Carriers To Deliver In The Cloud

Partner with the leading player in the contact center solutions space.

As cloud solutions become more prevalent, particularly in the contact center space, chances are your organization will be looking for a strategy to deliver these services to your customers. It's likely you already have resources and partnerships to bring your customers premises-based solutions, but when they are looking for a cloud option, can you deliver?

Meeting Needs Through Partnerships

When it comes to providing the solutions to meet your customers' contact center needs, partnering is an obvious choice. But solving those needs is only part of the value you'll receive as an inContact partner. You benefit by:

- Owning the relationship rather than handing a growing piece of the business over to a third party
- Capitalizing on new revenue streams by adding contact center functionality to your offerings
- Being able to fully leverage the knowledge and experience inContact experts bring to the table. With hundreds of integrations and a solution in use by 85,000 contact center agents, inContact is a truly a pioneer in cloud services
- Providing your customers with a feature-rich solution that scales rapidly
- Various interop options available enabling the partner to retain ingress and egress connectivity and associated revenues

Becoming A Partner

inContact can craft a partnership that works for your organization. Whether you want to bring us in as the solution sales experts or completely control the process through a white-label scenario, we can accommodate. We offer different levels of programs based on your current needs and strategies, and the programs evolve to keep pace with the evolution of your company.

Why inContact?

inContact is the only provider to offer core contact center infrastructure, workforce optimization in the cloud plus an enterprise-class telecommunications network for the most complete customer interaction solution.

inContact also leverages the developer community with APIs, Plug-ins and SDKs to arm your customers with the solutions they need. From Salesforce apps to Oracle CRM integrations, our experience across the enterprise is unmatched.

For more details on how you can partner with inContact, reach out to the inContact Partner Onboarding Department:
Phone: (877) 317-1732

Key Features

- Industry-leading margins
- You own the relationship – partners have the ability to bill their customer directly
- White label programs available for qualified partners
- Support – dedicated Partner Managers to assist in business development for sales and marketing
- Access to programs and funds – participate in Marketing Development Programs and lead generation campaigns utilizing inContact campaign assets
- Partner portal – access white papers, co-branded sales materials, industry data sheets, videos and more
- Training and demonstrations – whether it's meeting in person, virtual classrooms or webinars, we'll help you become inContact solution savvy