

Become a 'Connected' Partner

You make the introduction... inContact handles the heavy-lifting.

The inContact Connected model helps you strengthen key relationships while realizing more profits. In our Connected Partner model, you receive a recurring monthly commission when inContact closes your referrals.

How do Connected Partners profit?

inContact Connected Partners can collect from several revenue channels beyond initial cloud solution sales, including:

- Perpetual income on additional software sales opportunities throughout the customer lifecycle
- Related Customer-Provided Equipment (CPE) such as phones, headsets and more

In today's ultra-competitive market, creating profitable 'sticky' customers through superior products, great service and nurtured relationships is crucial... and it's made much easier utilizing inContact resources.

What are the Partner requirements?

Connected Partners spend the bulk of their "inContact" time tracking down qualified leads and registering them. There aren't a lot of tricky hoops to jump through.

Connected Partners are responsible for:

- Understanding the inContact suite of products
- Promoting inContact throughout their contact base

Why inContact?

inContact is the only provider to offer core contact center infrastructure, workforce optimization in the cloud plus an enterprise-class telecommunications network for the most complete customer interaction solution.

InContact also embraces the partner and developer community with APIs, Plug-Ins and SDKs to arm you with the solutions you need. From Salesforce apps to Oracle CRM integrations, our experience across the enterprise is unmatched.

For more details on how you can partner with inContact, reach out to the inContact Partner Onboarding Department:

Phone: (877) 317-1732

Email: partners@incontact.com

Key Features

- Industry-leading commissions – including regular annuity income
- Support - Dedicated Partner Managers to assist in business development for sales and marketing
- Access to Programs - Participate in lead generation campaigns utilizing inContact campaign assets
- Partner Portal – Access white papers, sales materials, industry data sheets, videos and more
- Training and Demonstrations – Whether it's meeting in person, virtual classrooms or webinars, we'll help you become inContact solution savvy
- Customer Upstreaming - As your customer grows, so does your ability to move them into a more suitable partner model